



## British Chamber of Commerce in Germany

BCCG Regional Committee in Bavaria; Chairman Thomas Northoff; Contact [bccg@pepperglobal.com](mailto:bccg@pepperglobal.com)

Date: **Thursday, 28th May 2009, 18.00 until 22.00**

Topic: **“Challenging the financial crisis!”**  
**Marc Steinkat, Head Corporate Banking, Commerzbank AG**  
**Thomas Northoff, Tax Solicitor, Deloitte & Touche GmbH**  
Speeches, discussion, get together and buffet

Location: Haus der Dresdner Bank  
Großer Sitzungssaal 2. OG  
Promenadeplatz 7  
80333 München

Usually a year is a year. Yet business owners and employees seem to regard 2008 as nearly two separate years: before the September financial crisis and after. The ongoing turbulence has undoubtedly taken a huge toll on business confidence. Yet is the current economic climate is also a new opportunity for growth? Governments have started to react, both in Germany and worldwide. Investment programmes are underway, state guarantees in place, and bad banks look set to clear the toxic assets off the books of banking systems. Will we finally write the last chapter in this disastrous story, and see economies on the road to recovery?

Many businesses are confident that the “credit crunch” has allowed them to acquire targets at lower costs, broaden their customer bases and spot opportunities to enter new markets. They’re also striving to reduce loss and improve efficiency. How well placed is your company to capitalise on the market downturn? Join the discussion!

Our special guests and featured speakers are:

Topic: **“Avoid unpleasant surprises and exploit your opportunities!”**

Speaker: **Marc Steinkat, Head Corporate Banking, Commerzbank AG, Munich**

Commerzbank AG is Germany’s leading bank in SME corporate banking and, following the acquisition of Dresdner Bank in 2009, has grown to become the second largest bank in Germany. As an expert in corporate banking, Mr. Steinkat has held leadership positions at various Commerzbank branches. Other financial institutions (Bayerische Vereinsbank AG, Bankhaus LÖbbecke & Co. and Commerzbank AG) have also profited from his 20 years of experience in the field. Mr. Steinkat is also a member of numerous business associations, including the prestigious International Bankers Forum (IBF). Mr. Steinkat’s lecture will focus on the political-economic implications of the crisis.

Topic: **“Management in volatile times”**

Speaker: **Thomas Northoff, Tax Solicitor, Deloitte & Touche GmbH, Munich**

Mr. Northoff is a partner in Deloitte life sciences, healthcare and public sector practices, as well as a leading tax and legal advisor. He has over 15 years of experience in serving clients from both the public and private sectors. His presentation will focus on positioning an organisation in challenging times, and will also cover the important managerial aspects of working capital, liquidity and tax.

Join moderator Boris Kaapke, PR Manager of BT (Germany) GmbH & Co. oHG, for an evening of informative presentation and lively discussion with industry experts.

Patron: His Excellency the British Ambassador

BCCG British Chamber of Commerce in Germany e.V. · Französische Strasse 48 · 10117 Berlin

Regional Committee Bavaria  
Chairman: Thomas Northoff  
Contact: [bccg@pepperglobal.com](mailto:bccg@pepperglobal.com)



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### REGISTRATION FORM - Fax Number +49 (0)89 309 03 71 81

Please confirm your attendance no later than 14.05.2009 and send the following details to the above mentioned fax number or e-mail to [bccg@pepperglobal.com](mailto:bccg@pepperglobal.com) .

For further details please contact [bccg@pepperglobal.com](mailto:bccg@pepperglobal.com).

**Event:** Challenging the financial crisis!

**Date/time:** 28.05.09 18:00 to 22:00 hrs

**Venue:** 20€ for BCCG members / 30€ guests per person,  
advance payment by bank transfer required:

**Commerzbank Berlin**  
**Account no. 268 644 201**  
**Banking code 100 400 00**

Please be aware that cancellations are only accepted up to 7 days before the event – full payment will be due for any cancellations made thereafter.

**Name:** \_\_\_\_\_

**Company, address:** \_\_\_\_\_

**Phone:** \_\_\_\_\_

**Fax:** \_\_\_\_\_

**E-mail:** \_\_\_\_\_

**Accompanied by:** \_\_\_\_\_

**Company, address** \_\_\_\_\_

**E-mail:** \_\_\_\_\_

**BCCG-Member:** Yes  No

Patron: His Excellency the British Ambassador

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